

Recommendations for Tom Hawes

"Of the hundreds of managers I've worked with in my career, Tom has to rank in the top 1%. He has everything you could want in a manager, a consultant, or a person."

[Jerry Weinberg](#) , *Principal, Weinberg & Weinberg*

"Tom is one of the most analytical engineers I have worked with. He is able to organize a wide range of issues and parameters affecting a design and deal with them on a factual basis. He also has a strong ability to summarize complex issues in effective ways and communicate them well while encouraging effective participation of team members in deciding on solutions. He is very process and metric focused with good people skills."

[CB Wilson](#) , *VP, Texas Instruments*

"Tom is an honest, warm, and friendly person. Always a straight shooter, and with can-do attitude. Tom represented TI's interests but was always sensitive to the special needs of Virtio, the small startup. Tom's personal life story was a source of inspiration to me and my family."

[Shay Benchorin](#) , *Founder and CEO, Virtio Corporation*

"Tom has this very refreshing style of communication, thought process and presentation. I've often told him that he should write a book on presentation techniques - it's extremely effective and efficient. My interactions with Tom were primarily at a time when we were going through a process of incubating a new business venture. Tom's assistance with dissecting the competitive landscape and helping us understand mountains of data in a simplistic and yet effective style was key. Besides his presentation style, I found myself wanting to learn the way he tears data apart and puts them back in a manner that is visually and academically appealing. Tom brings a wealth of experience and knowledge but is, at-heart, a down-to-earth professional engineer who is also socially endearing. It has been my pleasure and privilege to have known and worked with Tom."

[Ramesh Iyer](#) , *Worldwide Ecosystem Manager and Mobile Internet Device Product Strategy Manager, Texas Instruments*

"I've had the pleasure of working with Tom for several years in various roles at Texas Instruments. Tom is uniquely gifted at managing people to achieve their full potential, selling ideas within an organization, and visually representing complex ideas to align and focus corporate strategy. Most importantly, Tom is one of the few individuals that I am confident will substantially increase revenues in any business situation."

[Eric Thomas](#) , *Strategic Marketing, Texas Instruments*

"Tom Hawes is the most knowledgeable Systems Architect I have worked with. We collaborated on three different projects over a 10 year period. He has the ability to communicate advanced software architecture and development methodologies in a manner that is accepted by development teams and can be implemented without confusion."

[David Jones](#) , *Solution Manager, Texas Instruments*

"Tom has great insight into problem solving, whether technical or people related, and was a tremendous asset to our team being able to deliver the product. Since then, I've worked with Tom on various projects and have really appreciated the keen insight and strategic understanding of business and technical issues he brings. Tom is an exceptional communicator and manager."

[Danny Gremillion](#) , *Marketing, Texas Instruments*